

PRESS RELEASE

Concorde Solutions honoured in the 2010 Microsoft Partner Awards as Software Asset Management Partner of the Year

23rd June 2010 — Today, Concorde Solutions is proud to announce it is a Microsoft Partner Awards winner as Software Asset Management (SAM) Partner of the Year. The company was chosen out of an international field of top Microsoft partners as delivering market-leading customer solutions built on Microsoft technology.

“We are delighted to receive this accolade from Microsoft which recognises our innovative approach to the delivery of SAM and the efficiencies we create for our customers. Winning this award is testament to the hard work and commitment of our team,” said Martin Prendergast, managing director, Concorde Solutions.

He continues: “SAM helps businesses drive down costs and our significant expertise coupled with our innovative solution ComplianceConsole, consistently delivers substantial cost savings to organisations of all sizes globally.

“We enable our customers to manage the complex issues associated with software licensing and control their compliance position. We share Microsoft’s passion for helping customers realise the benefits of SAM and this prestigious award acknowledges our unique proposition and our success to date.”

The awards are presented in a number of categories, with winners chosen from a pool of almost 3,000 entrants worldwide. Concorde Solutions was recognised for superior technology and innovation in Software Asset Management Partner of the Year.

The Software Asset Management Partner of the Year Award honours partners who consistently seek to innovate with their software asset management (SAM) solutions and services, and deliver superior experiences and value for their customers. This award recognises Concorde Solutions for implementing sustainable SAM solutions and providing guidance to ensure their customer's receive measurable benefits and savings at each stage of SAM optimization.

“Microsoft is pleased to award Concorde Solutions as the Software Asset Management Partner of the Year,” said Michael Beare, senior director, SAM, Microsoft Corp.

“Concorde Solutions’ Compliance Console solution helps their customers integrate existing inventory tools to provide a comprehensive dashboard that easily reconciles deployment data with license entitlement records. Concorde Solutions’ on-going SAM support also demonstrates their level of commitment to customer satisfaction.”

The Microsoft Partner Awards recognise Microsoft partners that have developed and delivered exceptional Microsoft-based solutions over the last year.

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About Concorde Solutions

Concorde Solutions is the leading supplier of Software Asset Management software and solution, empowering organisations to proactively meet compliance requirements and save money on their licensing costs. Concorde’s flagship product, ComplianceConsole, provides unparalleled visibility and control over software and licensing in even the most complex environments and our independence and knowledge is valued by many of the world’s best known companies.

The company’s expertise is recognised by vendors including Microsoft, Oracle, Abode and Symantec and its software solutions support open industry ISO and ITIL software asset management standards.

Concorde’s clients include members of the Global Fortune 1000 as well as investment banks, mid-market companies, public sector and charities. For more information about Concorde, please visit the website at www.concordeuk.com.

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